



Session 1 led by Hugh Grey will help you with the following problems:

- Have trusting relationships that don't result in referrals?
- Attending business networking events and not getting results?
- Does your system for following up on a referral work?

Complimentary copy of Networking Like a Pro included!



# Sales & Networking: Why We Fail & What To Do About It

May 21st, 9:45 - 1:00 p.m.  
Executive Brief with lunch

Only \$49!

Sandler Training Center

13925 Ballantyne Corp. Place, Suite 125, Charlotte, NC 28277

Register online at [www.dunn.sandler.com](http://www.dunn.sandler.com)



Session 2 led by Ralph Henderson will help you with the following problems:

- Do you have a sales system?
- Do you get “I want to think it over?”
- Are you a free consultant?

Complimentary copy of The Sandler Rules included!

